



CNH Industrial in Uzbekistan

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CNH Industrial

1

group

12

brands

48

R&D Centers

62

plants

190

national markets

71,192

employees

6,300

individuals dedicated to innovation

7,710

active patents owned

\$ 1,222

million invested in R&D

\$ 12

million invested
in training

\$ 2,277

million trading profit

\$ 33,836

million revenues

\$ 8,713

million total
available liquidity

CNH Industrial



Trucks



Buses



Firefighting Equipment



Crawler Excavators



Skid Steer Loaders



Engines
and Transmissions



Tractors



Combines

CNH Industrial in Uzbekistan

Together with our Uzbekistan partners:

We established 4 JVs in 1997-1998:

Industrial:

UzCaseMash (UCM) UzCaseTractor (UCT)



We have enjoyed 17 years of successful and beneficial cooperation.

We found:

- Favorable investment environment
- Growing and diversifying customer needs
- Highly skilled personnel and HR
- High level industrial companies producing high technology and quality components

Service, product and training support:

UzCaseService (UCS)



Retail finance and leasing:

UzCaseAgroLeasing(UCAL)



4 Companies,
Branches: 13
CNH units: 7,900
Total annual output: \$45mio.

Industrial operations video



INDUSTRIAL OPERATIONS IN UZBEKISTAN

Main approach in Uzbekistan:

- Transfer of modern industrial technology
- Continuous investment facilities, personnel, systems
- Continuous localisation process
- Continuous product development
- Continuous introduction of new products

Manufacturing Operations:

- Metal Processing
- Welding
- Painting
- Assembly
- Testing
- Quality control

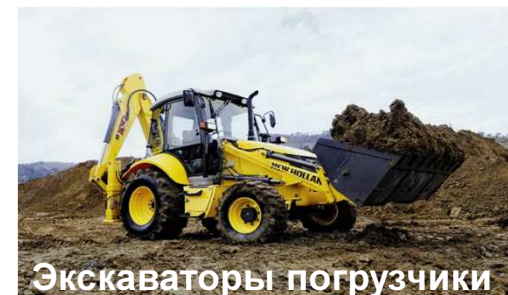


We continue to integrate our Uzbek production platform into the CNH industrial network in terms of modern technology, management techniques quality standards and customer care processes

PRODUCT OFFERING



Комбайны



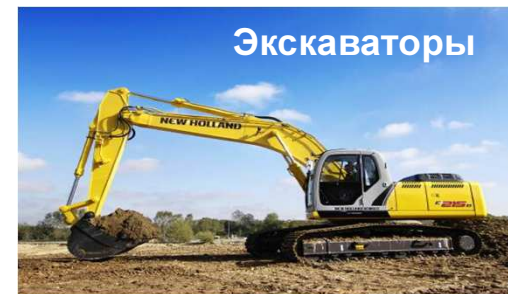
Экскаваторы погрузчики



Пахотное
оборудование



Кормоуборочная
техника



Экскаваторы



Сеялки



Пресс-подборщики



Колесные погрузчики

CNHI PROGRAMS IN UZBEKISTAN

AGRICULTURAL MACHINERY

- Increase manufacturing of 100 HP tractors
- Increase manufacturing of 135 HP tractors
- Start production of 210 HP tractors
- Introduce New 4W High clearance (cotton) tractor intensive technology
- Introduce 42 HP tractors for orchard and vineyards
- New machines for livestock (hay and forage)
- Other products

Irrigation/road construction

- Backhoe loaders

INSTITUTIONAL

- Grow service support network
- Develop 3rd Party Retail finance

✓ Done
✓ Done
✓ Done, 2013
✓ 2014-2015

✓ Done, 2013

✓ 2014-2015

✓ Done, 2013

✓ 2 new SC
done, 2012-2013

✓ 2014-2015



Distribution/service network



TOGETHER INTO A SUCCESSFULL FUTURE IN UZBEKISTAN!

