



# Investments – our contribution to the local development. «Nestlé» experience

**Andrey Bader**

Corporate Affairs and Special Projects  
Director,  
Nestlé Russia and Eurasia

# NESTLÉ – the World's Leading Nutrition, Health and Wellness company



- ❑ **468** factories
- ❑ **86** countries
- ❑ more than **330** thousand employees

# Nestlé in Russia and Eurasia region

- ❑ 143 years in the region
- ❑ 10 000 employees
- ❑ 13 sales offices
- ❑ 14 production units
- ❑ Nestlé - undisputed trusted leader in nutrition \*



\* MASMI corporate monitor September 2013

# Investments in the region

- BELARUS
- GEORGIA
- ARMENIA
- AZERBAIJAN
- KAZAKHSTAN
- TURKMENISTAN
- UZBEKISTAN
- KYRGYZSTAN
- TAJIKISTAN
- MONGOLIA



**Over 1,5 billion  
dollars**  
(since 1996)

# “Nestlé Uzbekistan MChJ” factories in Namangan and Tashkent

# Nestlé Uzbekistan at a glance

**Investments  
60 mln  
dollars**

**2 factories:  
Namangan  
and Tashkent**

**700  
jobs**

**Over 12  
locally produced  
products**



# Our contribution to local development



# Creating shared values

Construction and equipment of the milk collection points

Commercial means (loans for purchasing of the equipment, cattle, feed-stuff etc.)



Supporting the farmers

Consultations in the sphere of the veterinary, livestock feeding, sanitary etc.

Educational programs and trainings on hygiene and agronomy





# Stages of the investment project

**1999**

Decree of the Cabinet of Ministers of the RUz on creation of the Uzbek-Swiss JV “Nestlé Uzbekistan MChJ”

**2002**

Launch of the factory in Namangan

**2011**

Launch of the factory in Tashkent

**2013**

Launch of the 5 new products



# Staff



- ❑ About 700 employees
- ❑ Competitive salary and social package
- ❑ System of staff education and development
- ❑ Youth employment program

# Equipment and finished goods

Modern production lines

Over 12 locally produced products:  
Water, milk, butter, chocolate milk cocktail, infant cereals



# Success story of the Nestlé in Uzbekistan: lessons and conclusions

- ❑ Active support of the local government at all stages of the investment project
- ❑ Active participation in the agriculture and farmers development
- ❑ Highly qualified specialists
- ❑ Strategic growth plans: continuous investments in new production lines
- ❑ Regional coverage: production of goods for Uzbekistan and for export
- ❑ Investments into the human resources



Good Food, Good Life