



**MINISTRY FOR FOREIGN ECONOMIC RELATIONS,  
INVESTMENTS AND TRADE,  
REPUBLIC OF UZBEKISTAN**

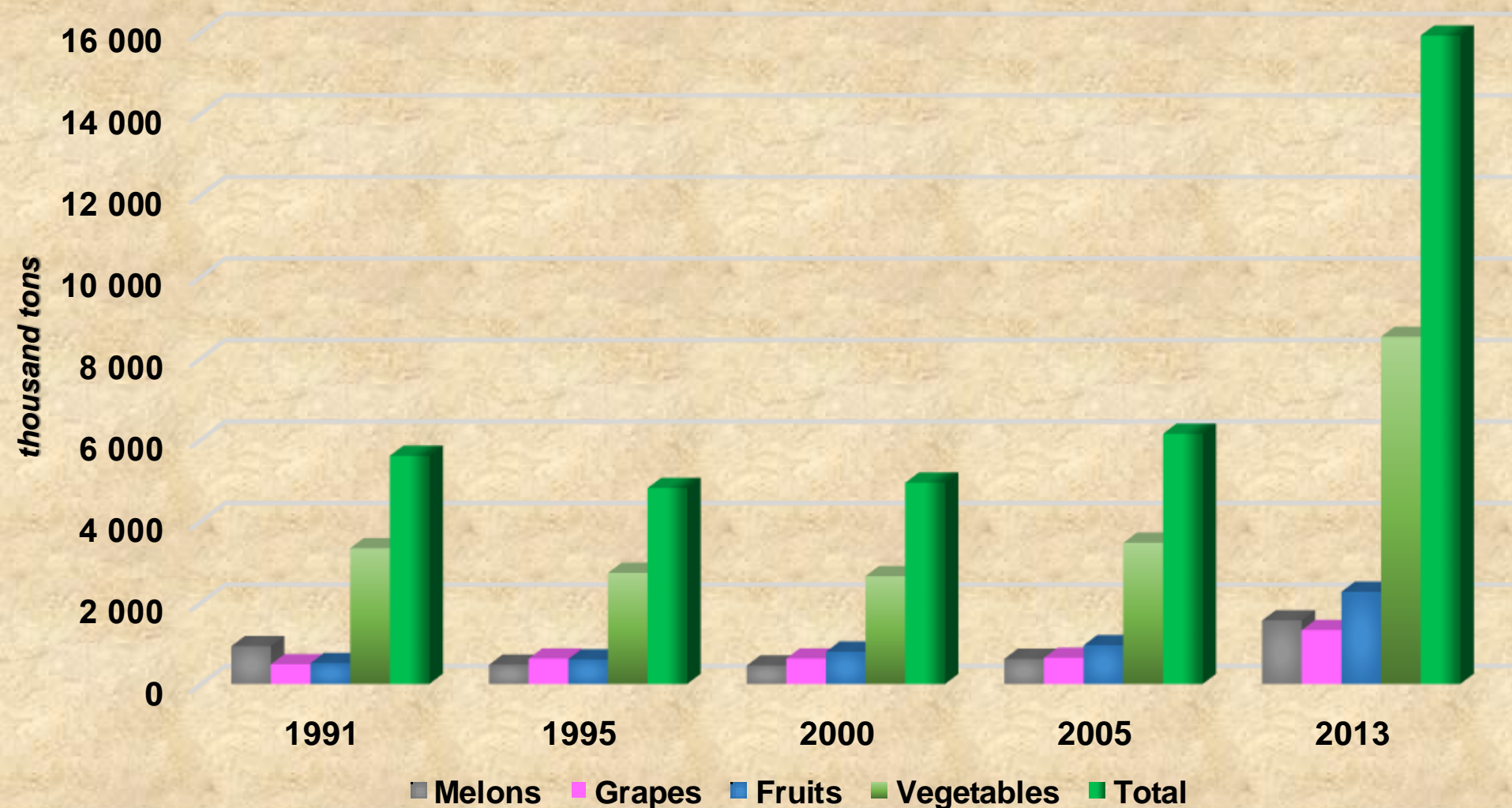


# **The export potential of horticultural sector of Uzbekistan**

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**TASHKENT - 2014**

# DYNAMICS OF PRODUCTION OF FRUITS AND VEGETABLES, 1991-2013



# COMPARATIVE TASTE INDICATORS OF GRAPES: UZBEKISTAN VERSUS COUNTRIES OF AMERICA, EUROPE AND ASIA

**Sugar content in grapes (by Brix scale)**

#	Countries	Sugar content, in %
1	<b>Uzbekistan</b>	<b>30-35</b>
2	India	24
3	China	22
4	Japan	20
5	Canada	15
6	Australia	15
7	USA	15
8	Italy	5,8-8,6
9	France	5-8

**According to hydrogen content grapes grown in Uzbekistan are considered to be the sweetest ones among other winegrowing areas of the world.**





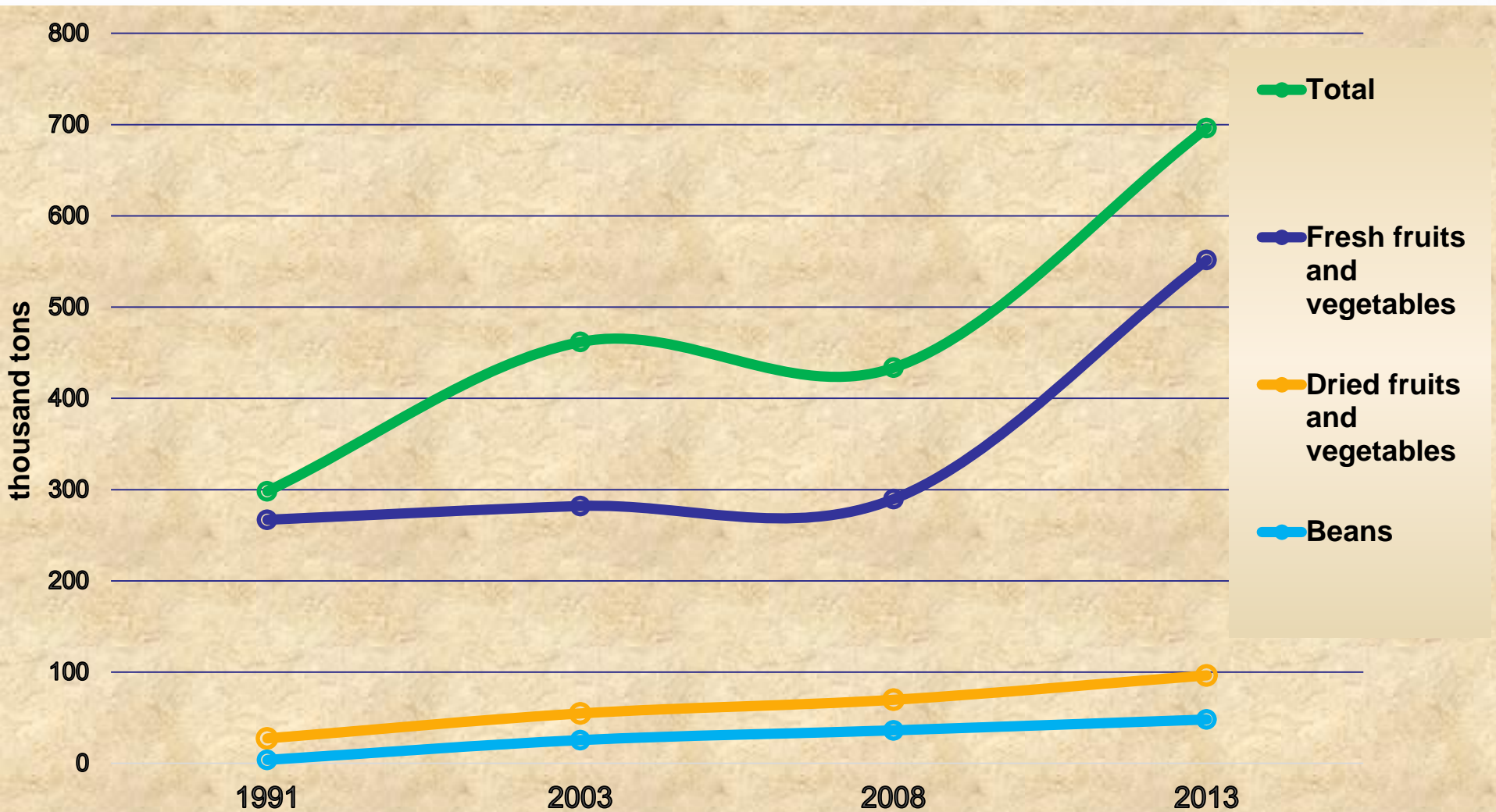
# EXPORT POTENTIAL OF FRUITS AND VEGETABLES

**There is a great demand in foreign markets for fruits and vegetables grown in Uzbekistan, especially for:**

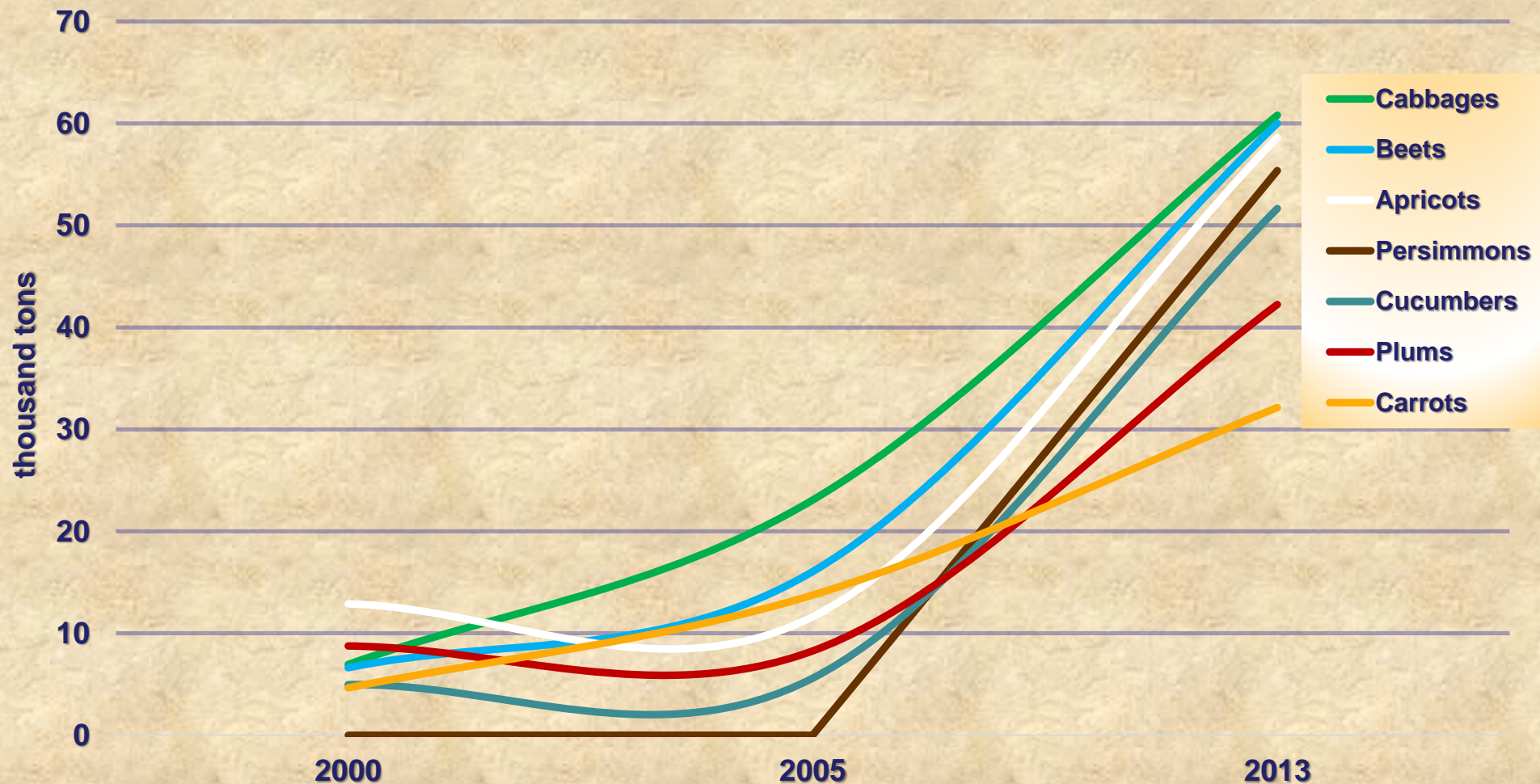
- fresh and dried grapes;**
- grenades;**
- melons;**
- apricots;**
- peaches;**
- plums;**
- apples;**
- tomatoes;**
- onions;**
- cabbages;**
- and many other types of fruits and vegetables.**



# DYNAMICS OF EXPORT OF THE MAIN TYPES OF FRUITS AND VEGETABLES, 2003-2013



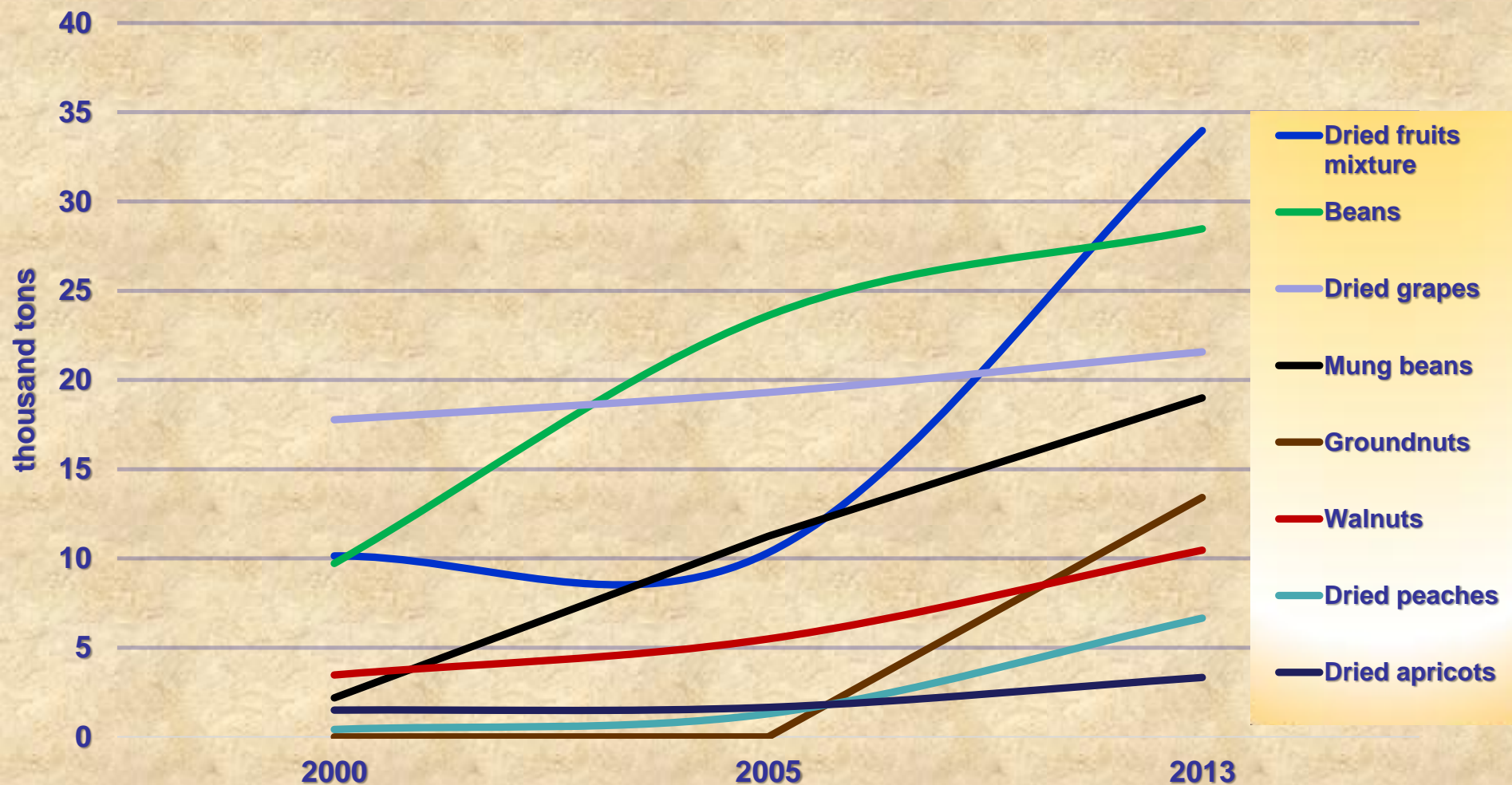
# DYNAMICS OF EXPORT OF THE MAIN TYPES OF FRESH FRUITS AND VEGETABLES, 2000-2013



Over the years of independence, export volume of fruits and vegetables by main species increased sevenfold - from 72.1 tons to almost 500 tons



# DYNAMICS OF EXPORT OF THE MAIN TYPES OF DRIED FRUITS AND VEGETABLES, 2000-2013



Over the years of independence, export volume of fruits and vegetables by main species increased sevenfold - from 72.1 tons to almost 500 tons

# MAIN CATEGORIES OF FRUITS AND VEGETABLES EXPORTED, 1991-2013

**1991**

Fresh fruits and vegetables, 90%

Beans, 1%

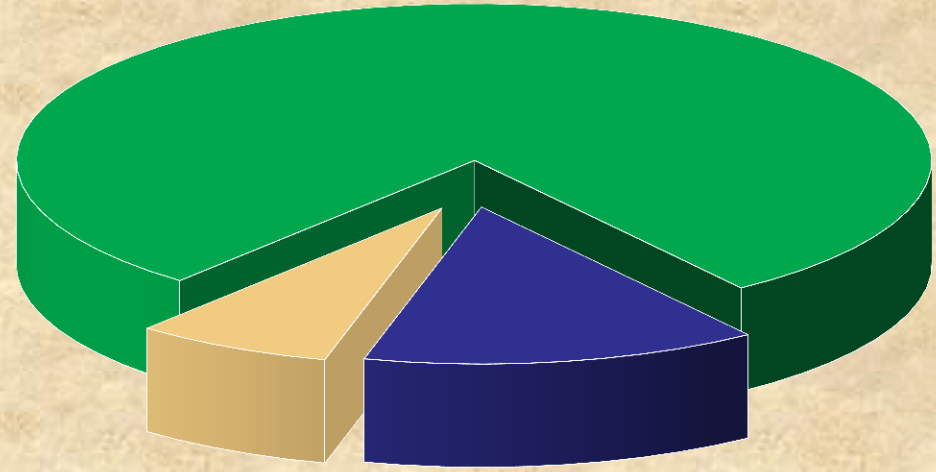
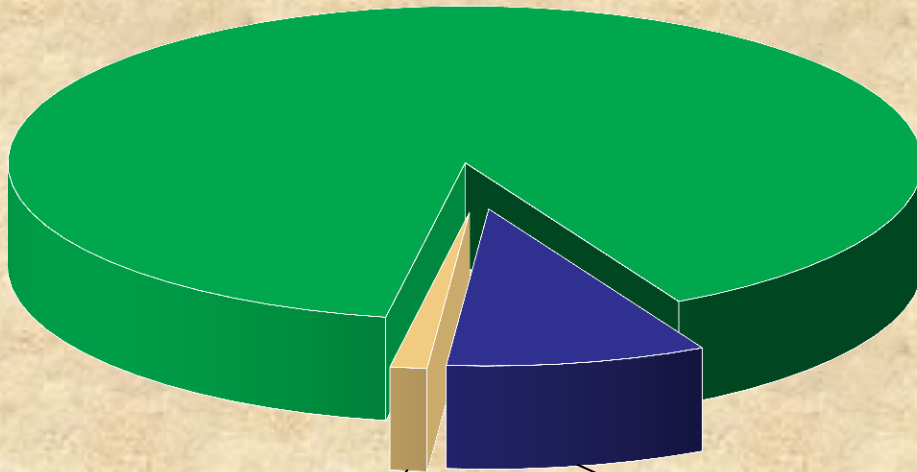
Dried and processed fruits and vegetables, 9%

**2013**

Fresh fruits and vegetables, 79%

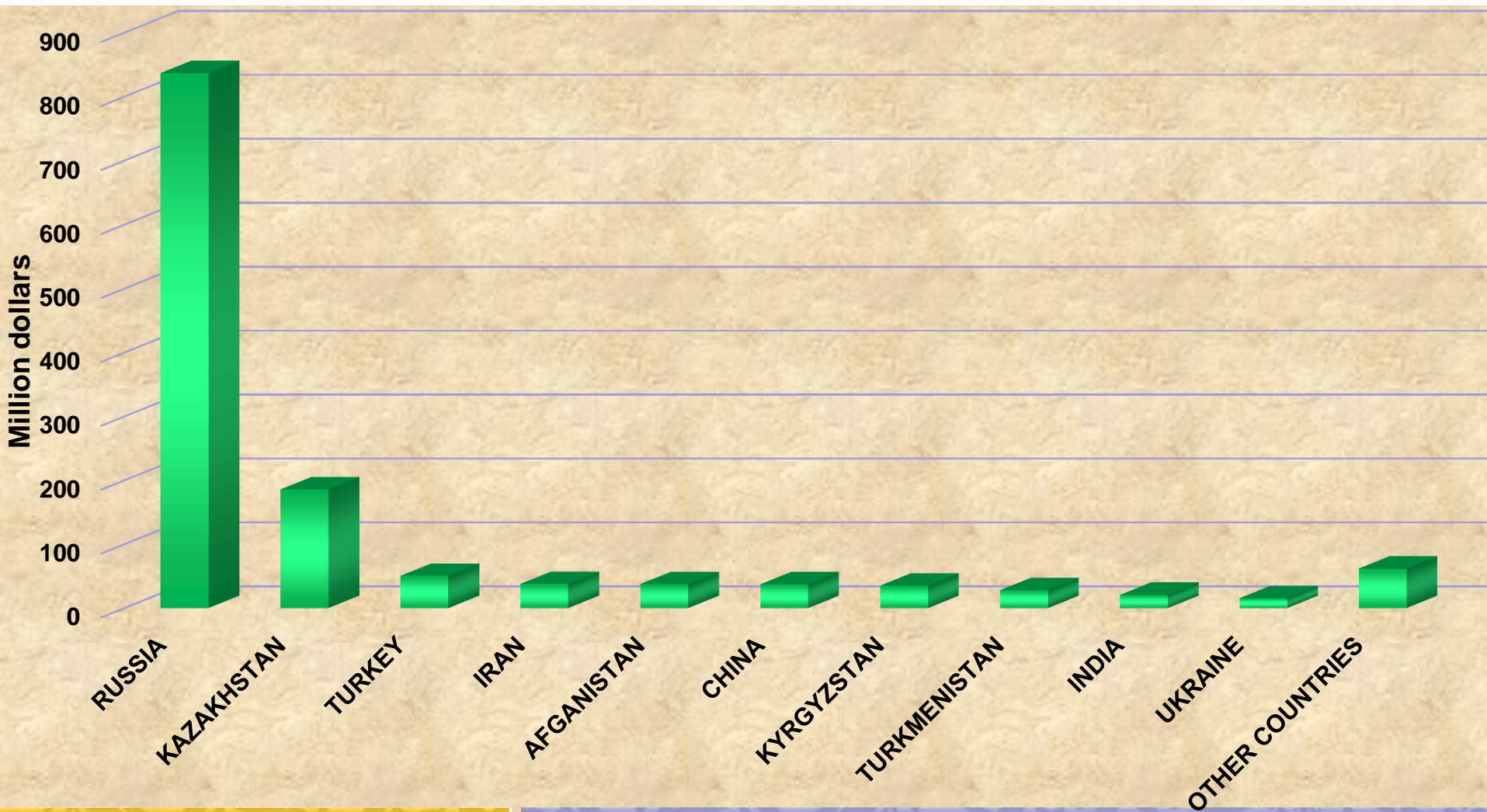
Beans, 7%

Dried and processed fruits and vegetables, 14%





# MAIN IMPORTERS OF UZBEK FRUITS AND VEGETABLES, 2013



# MAIN IMPORTERS OF UZBEK FRUITS AND VEGETABLES (CONT.)



“REWE” – network of hypermarkets in Austria



“ZOTTER” – chocolate factory



“AUCHAN” - network of French hypermarkets  
in Russia



“Marap Handels” – network of  
hypermarkets in Germany



# TRANSPORT INFRASTRUCTURE AND NETWORK DEVELOPMENT

The Government of Uzbekistan in cooperation with Korean Air established International intermodal logistic center at Navoi Airport. The center is used as transcontinental transport-forwarding hub, linking Eastern and Southern Eastern Asia with Europe, Middle East and the CIS.



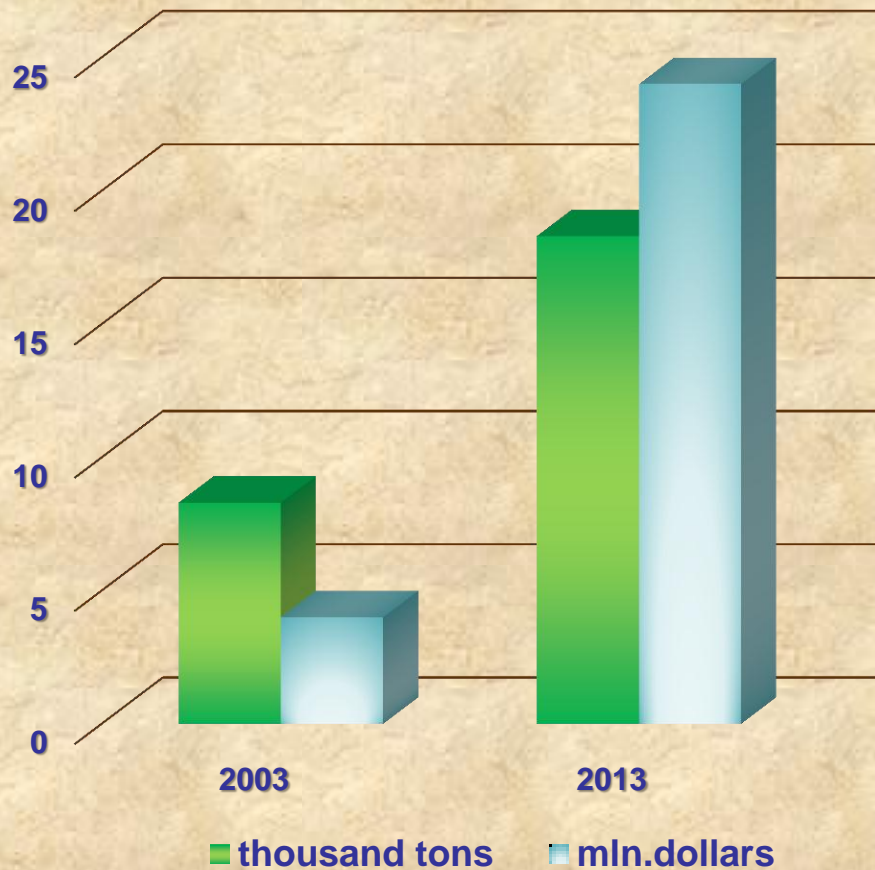
Navoi air harbor is cooperating with major logistics centers of Eurasia, including Incheon, Milan, Brussels, Istanbul, Dubai, New Delhi and Tianjin.

In near future, Uzbekistan is planning to increase capacities of international multimodal center of logistics on the base of Navoi airport from 100 to 300,000 thousand tons of cargo a year.



# MAJOR TRENDS OF DEVELOPMENT OF FRUITS AND VEGETABLES PROCESSING

Export of fruit juices



# LEGISLATIVE BASE: PRIVILEGES AND PREFERENCES TO EXPORTERS

**The current legislation of the Republic of Uzbekistan provides a number of privileges and preferences to exporters**

Full list of privileges and preferences was approved by **Presidential Resolution №1731 on 26.03.2012**

«On additional measures to strengthen the incentives for companies exporting and expanding exports of competitive products».

Value added tax

Excise tax

Income tax

Property tax



# SPECIALIZED EXPORT PROMOTION ORGANIZATIONS

**Specialized Foreign Trade Company**  
«UZTADBIRKOREKSPORT» was established by presidential decree No UP-4354, dated August 24, 2011 "On additional measures to achieve the most favorable business environment for further development of small and private business."



Specialized Foreign Trade Company

**UZTADBIRKOREKSPORT**

*Great opportunities of small business*

In accordance with the Resolution of the Cabinet of Ministers of the Republic of Uzbekistan №122, dated April 28, 2011, the Bureau of Export Promotion under the Agency of "Uzstandard" was established.



FUND FOR SUPPORT OF EXPORT  
OF SMALL BUSINESSES AND  
PRIVATE ENTREPRENEURSHIP

In accordance with the Resolution of the President of the Republic of Uzbekistan No PP-2022, dated August 8, 2013 "On additional measures on support of exports of small businesses and private entrepreneurship", the fund for support of export of small businesses and private entrepreneurship was established under the National Bank for Foreign Economic Activity of the Republic of Uzbekistan.



# MEASURES FOR FURTHER DEVELOPMENT OF SEED FARMING AND WINEGROWING

- creation of new highly fruitful and competitive crop varieties, appropriate to soil and climatic conditions of the regions;
- development of intensive gardening;
- introduction of modern farming methods into agricultural production;
- small tractors and agricultural machinery manufacturing for the needs of producers of fruit, vegetables and grapes.

# MEASURES FOR THE DEVELOPMENT OF STORAGE CAPACITIES OF FRUITS AND VEGETABLES, 2011-2015

No	Regions	Created capacity for one-time storage, thousand tons	Funds allocated for the construction of new facilities, bln.soums
1.	Republic of Karakalpakstan	2	2,5
2.	Andijan	10,3	16,9
3.	Bukhara	3,1	5,5
4.	Djizak	6,4	10,4
5.	Kashkadarya	9	16,1
6.	Navoi	3,6	6,9
7.	Namangan	14	19,9
8.	Samarkand	10,1	16,6
9.	Surkhandarya	9,5	13,5
10.	Syrdarya	0,6	0,8
11.	Tashkent	22,5	32,9
12.	Ferghana	22,2	34,1
13.	Khorezm	1	1,2
14.	Tashkent city	6,5	9,7
<b>Total</b>		<b>120,8</b>	<b>187,0</b>







# HOLDING COMPANY «UZVINSANOAT-HOLDING»



In accordance with the Resolution of the President of the Republic of Uzbekistan No.PP-255 dated 11.01.2006 «On Organizational Measures for Reformation of Fruit and Vegetable Growing and Viticulture», the wine-producing sector was separated into an independent specialized industry which nowadays is represented by **Holding Company «Uzvinosanoat-holding»**.

**Main tasks and directions of activity of Company «Uzvinosanoat» are:**

- Implementation of uniform of technical and of technological policy of wine-producing industry;
- Management and coordination of activity of enterprises producing food alcohol, liqueur-and-vodka and wine products;
- Implementation of marketing studies of foreign and domestic markets, provision of assistance to enterprises in development of new kinds of products, promotion thereof to foreign markets;
- Wide attraction of foreign investments in industry, assistance in of establishment of joint enterprises with foreign investments.

Medals and Awards





# INTERNATIONAL FAIR AND EXHIBITION OF MINI-TECHNOLOGIES FOR AGRICULTURE "UZBEKISTAN AGROMINITECH EXPO"

International fair and exhibition of mini-technologies for agriculture "Uzbekistan Agrominitech Expo" has been held since 2006 in the pavilions of "Uzexpocentre" NEC OJSS.

More than 220 companies from 30 countries of the world, including from Europe, Israel, South Korea, China, Turkey and other countries participated during successful holding of exhibition sales in 2006-2013.

Exhibitions were visited by more than 32 thousand representatives of small business, agro industrial firms and farms. As a result, more than 2000 contracts for delivery of the modern equipment worth 70 mln. dollars have been signed and realized.



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**Thanks for  
your attention**